

# ams INCORPORATED

POST OFFICE BOX 5415

FRESNO, CALIFORNIA 93755

TELEPHONE (209) 226-1880

## DEALERS

DEAR DEALER SALES STAFF:

Enclosed you will find complete Price Lists on our line of Fixed Axle Refuse Compactor Trailers. These sizes range from 15 cu. yd.\* tandem axle down to 3.5 cu. yd. single axle.

The 3.5 cu. yd., as you will notice, is designed for use with electric tractors, i.e., G.E. I-5, and is powered with a 36-volt motor, the tractor power being the source. This also is purposely built to only 43" in width and an overall height which will go through most factory or plant doorways to be used for in-plant refuse pickup, also in public buildings, airports, mobile home complexes, apartment house complexes--any place that the electric industrial tractor would excel as a clean, quiet vehicle.

The balance of the machines--5.5, 7.5 and 15 cu. yd.\* machines are all designed to be pulled with pickup trucks or the agencies' larger trucks for transporting refuse from a factory, shopping center, recreational area, etc. to a transfer station or land fill dump.

I apologize for the tardiness in furnishing you this information and must again say that our 3.5, 5.5 and 7.5 cu. yd. literature will be in your hands at the earliest possible date as we have had specification problems that did not allow us to print the literature.

We are quoting at this time approximately 30-day shipment from our factory and we do feel, because of the factory's ability to produce, that unless the entire nation runs into component shortages, we will maintain this delivery.

Your Dealer Discount from these list prices shown will be 25% f.o.b. the factory, plus any local taxes on the machine itself. The option equipment is quoted as net.

We would appreciate very much receiving your orders for Demonstrator units for shipment at the earliest date and would be extremely pleased to have our Sales Representative come and work with you at the time your Demonstrator is delivered. We sincerely hope that even though we have had a long delay since you saw our product the first time that with the season coming as it is, we can enjoy a good 1973.

Please review again the letter mailed to you by G.E. on our letterhead, which I believe is an excellent marketing guide for you to build prospect lists from and make immediate sales.

Yours,

AMS INCORPORATED

R. M. Ashley

RMA/rc

Encl.

\*The CRT-150 15 cy. yd. carries 20% dealer resale discount.

## AMS COMPACTOR\*

- 3.5 cu. yd. (compacted)
- 6 to 1 compaction ratio
- Operates from tractor power pack
- 46 inches wide
- Electric/hydraulic operation

\*The AMS Trash Compactor is manufactured and marketed by AMS Inc., Fresno, California.

