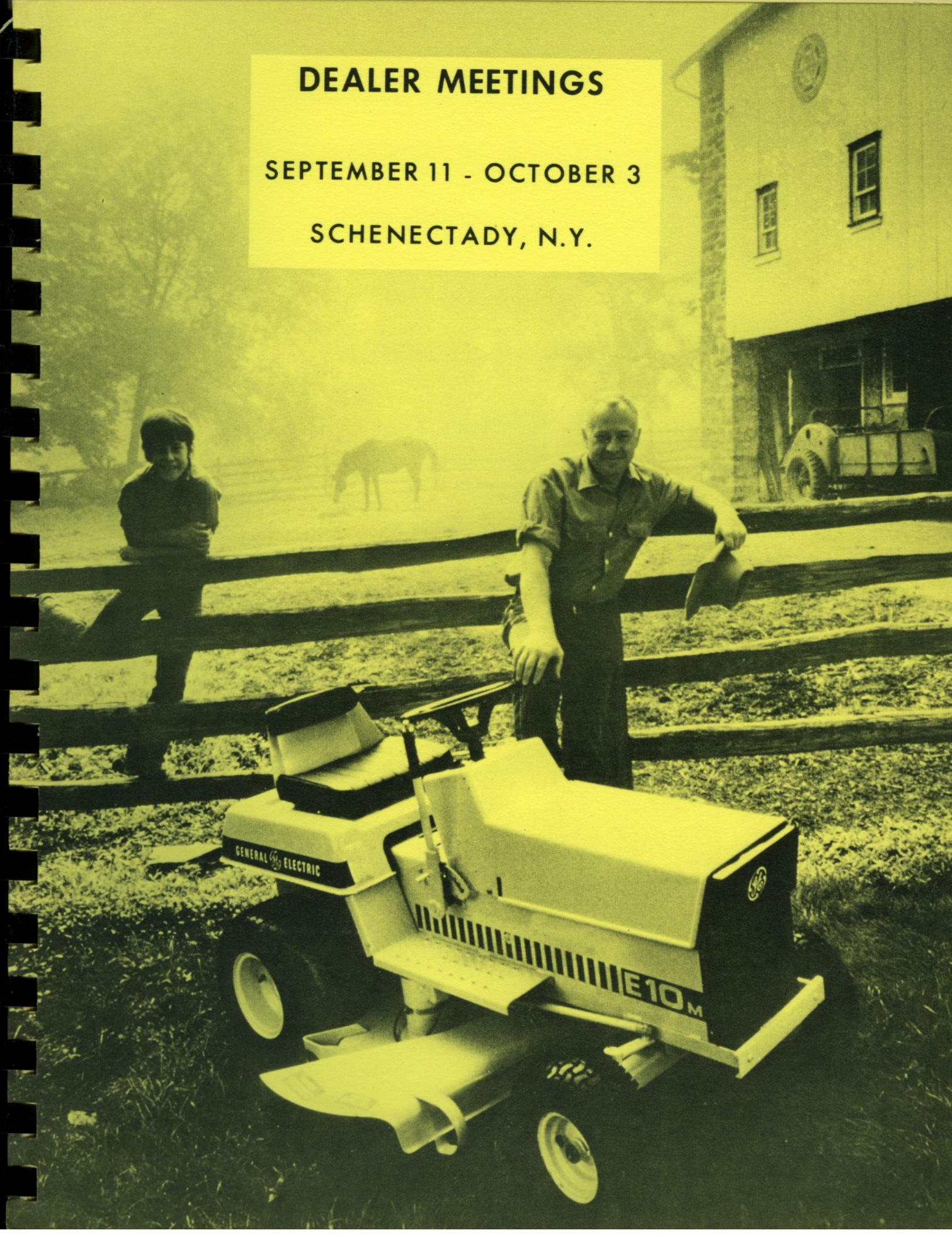


# DEALER MEETINGS

SEPTEMBER 11 - OCTOBER 3

SCHENECTADY, N.Y.



THE MARKET

THE INDUSTRIAL ELEC-TRAK LINE

INDUSTRIAL

One billion annually

A NEW MARKET

35-40% growing

OPPORTUNITY

FOR

COMMERCIAL

ELEC-TRAK TRACTOR

220 Million annually

DEALERS

Electric - Small percentage

Good opportunity for penetration

